

Customer Success

“**You don't realize the benefits of DR until you actually need it. We've needed it...and FalconStor NSS delivered it. We're light years ahead of our competition because of FalconStor NSS.**”

— Bruce Bial, IT Director and Administrator, Riemer & Braunstein

Overview

Riemer & Braunstein is a 200-person law firm with offices in Boston, Burlington, Chicago, and New York. Its core practice areas include banking and finance, real estate, litigation, bankruptcy, corporate, and trusts and estates. Riemer & Braunstein has been in business since 1931 and prides itself on its use of leading technology to maintain a competitive advantage in its market.

RIEMER | BRAUNSTEIN

The 30-plus-year-old building that houses the firm's primary office in Boston was experiencing occasional electrical and mechanical problems. The IT team researched ways to minimize the effect of these outages on satellite offices in order to maintain business continuity. Riemer & Braunstein had been relying upon nightly, tape-based backup and weekly delivery of tapes to an offsite storage facility, but needed to diversify its DR tactics to mitigate risks and improve efficiencies.

Objectives

- **Minimize effect of local outages**
- **Maintain 24/7 business continuity in case disaster strikes**
- **Gain complete, real-time access to four offices nationwide**

Solution

Riemer & Braunstein uses 28 servers at its enterprise location and supports 185 users on Microsoft Office 2003. Key applications include document management, Microsoft Exchange, and time/billing. The firm has only two dedicated IT staff members to manage a sizable user base and two terabytes of data, making the protection and dependability of data essential.

Riemer & Braunstein researched several products and companies from various vendors including EMC, ultimately choosing the **FalconStor[®] Network Storage Server (NSS)** solution based on its price, reliability, and scalability. FalconStor reseller Toss Corporation also recommended FalconStor NSS and helped install the technology in Riemer & Braunstein's Boston and Chicago data centers, fully replicating data between both sites.

For almost a decade, Riemer & Braunstein has benefitted from its FalconStor NSS implementation. In addition to being able to consolidate its servers and access stored data in real time, the company has faced localized power outages and other challenges without disrupting workflow. For example, when the Boston site was closed for three days for maintenance, employees were able to work remotely, connecting seamlessly to the Chicago data center. From a client and employee point of view, the company was completely open and operational.

Benefits

- **Access stored data in real time, providing optimal service for clients**
- **No disruption of critical applications, including time/billing management**
- **Consolidation of all servers for improved efficiency**